

**Tabulation**  
**BID #08-085**  
**Opening Day Collection for Sienna Plantation Branch Library**

**Recommendation: Brodart Company - based on precentage, cataloging charges and invoicing**  
**Funding: Library**

<b>Company</b>	<b>Percent discount bid from publisher's list price for trade books</b>	<b>Cost per item to prepare a shelf-ready book</b>	<b>Additional Pricing</b>
Baker and Taylor	No Bid	No Bid	No Bid
Brodart Company Williamsport PA	46% Will invoice after delivery as requested	Flat - \$4.40 Tiered - \$3.30	Tier Pricing for Cataloging = \$3.00 each category Flat Pricing for Cataloging = \$4.40 each category Processing Charges = \$3.30 + \$2.20 for paperback Adult Trade Hardcover = 46% discount Juvenile Trade Hardcover = 46% discount Juvenile Library reinforced bindings = 21% discount Adult Trade/Quality Paperback = 44% discount Juvenile Trade/Quality Paperback = 44% discount Mass Market Paperback = 44% discount      Non-trade Hardcover = 10% discount      Non-trade Paperback = 10% discount
Escue & Associates Brookshire TX	10 - 30%	Free	

<b>Company</b>	<b>publisher's list price for trade books</b>	<b>Cost per item to prepare a shelf-ready book</b>	<b>Additional Pricing</b>
Ingram Library Services La Vergne TN	41.5% paper 47% hardcover Will invoice quarterly for stored items instead of after delivery as requested	\$4.00	Tier Pricing for Cataloging = \$2.50 copy Tier Pricing for Cataloging = \$0 upgrade Tier Pricing for Cataloging = \$2.00 adaptive + copy Tier Pricing for Cataloging = \$9.00 original + copy Flat Pricing for Cataloging = N/A Processing Charges = \$1.20 Adult Trade Hardcover = 47% discount Juvenile Trade Hardcover = 47% discount Juvenile Library reinforced bindings = 47% discount Adult Trade/Quality Paperback = 41.5% discount Juvenile Trade/Quality Paperback = 41.5% discount Mass Market Paperback = 40.5% discount Non-trade Hardcover = 10.1% discount Non-trade Paperback = 10.1% discount