

Fort Bend County, Texas

Pamela Gubbels
Director of Finance & Investments

(281) 344-3938 Fax (281) 344-3954

April 12, 2016

Scott Rider Managing Director CastleOaks Securities, LP 110 East 59<sup>th</sup> Street, 2<sup>nd</sup> Floor New York, NY 10022

Dear Mr. Rider,

The Commissioners Court of Fort Bend County has approved the list of Broker/Dealer Companies authorized to sell securities to the County. I am pleased to tell you that your company was approved. This approval will be in effect until the Court considers a new list in 2017, probably in February.

During the year, the County Investment Officer will request lists of available securities meeting the County's requirements. From the responses, we shall select the securities in which the County will invest its surplus cash. This process will be done on the basis of which security provides the best advantage to the county, considering the requirements of its investment policy.

Investment solicitation will be made via email. If you would like your back-up representative to also receive the email solicitations, please provide their email address.

Investments will be made to fulfill the primary goals of County Investments, namely safety, liquidity and finally, yield. We will work hard to diversify our portfolio within these goals. We will seek securities that satisfy all these requirements, and we look forward to your assistance in making this happen.

If you have any questions, or if I can be of any assistance, please contact me at (281) 344-3938, or email at pamela.gubbels@fortbendcountytx.gov.

Sincerely, Partiels

Pamela Gubbels



Fort Bend County, Texas

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Director of Finance & Investments

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April 12, 2016

Tony Sekaly Managing Director Coastal Securities, Inc. 920 Memorial City Way, Suite 1100 Houston, TX 77024

Dear Mr. Sekaly,

The Commissioners Court of Fort Bend County has approved the list of Broker/Dealer Companies authorized to sell securities to the County. I am pleased to tell you that your company was approved. This approval will be in effect until the Court considers a new list in 2017, probably in February.

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April 12, 2016

Chris Theut
Senior Vice President, Investments
Comerica
39400 Woodward Ave.
Suite 255, MC:7951
Bloomfield Hills, MI 48304

Dear Mr. Theut,

The Commissioners Court of Fort Bend County has approved the list of Broker/Dealer Companies authorized to sell securities to the County. I am pleased to tell you that your company was approved. This approval will be in effect until the Court considers a new list in 2017, probably in February.

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April 12, 2016

Stephen Capoferi Vice President Duncan-Williams, Inc. 11458 W. Travelers Way Cir Houston, TX 77065

Dear Mr. Capoferi,

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April 12, 2016

Linda Callaway-Gusnowski Director Hilltop Securities, Inc. 300 West 6th Street, Suite 1940 Austin, TX 78701

Dear Ms. Callaway-Gusnowski,

The Commissioners Court of Fort Bend County has approved the list of Broker/Dealer Companies authorized to sell securities to the County. I am pleased to tell you that your company was approved. This approval will be in effect until the Court considers a new list in 2017, probably in February.

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April 12, 2016

Steve Neri Senior Vice President Ladenburg Thalmann & Co, Inc 2020 Main St., Suite 650 Irvine CA 92614

Dear Mr. Neri,

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Emile Soulber



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(281) 344-3938 Fax (281) 344-3954

April 12, 2016

Glen Capelo Managing Director, Fixed Income Sales Mischler Financial Group, Inc 9330 LBJ Freeway, Suite 900 Dallas, TX 75243

Dear Mr. Capelo,

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April 12, 2016

Robert Samples Vice President Multi-Bank Securities, Inc. 1000 Town Center Suite 2300 Southfield, MI 48075

Dear Mr. Samples,

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April 12, 2016

Philip Hartigan Vice President Raymond James & Associates, Inc. 1130 North Carroll Ave., Suite 100 Southlake, TX 76092

Dear Mr. Hartigan,

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April 12, 2016

Jared Fragin Managing Director Rice Securities, LLC 55 Broad St., 27th floor New York, NY 10004

Dear Mr. Fragin,

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April 12, 2016

Robert Hirsch Senior Managing Director Shearson Financial Services, LLC 6750 West Loop South, Suite 235 Bellaire, TX 77401

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(281) 344-3938 Fax (281) 344-3954

April 12, 2016

Gilbert Ramon
Institutional Brokerage Sales Representative
Wells Fargo Securities, LLC
1000 Louisiana Street, 6th Floor
Houston, TX 77002-5027

Dear Mr. Ramon,

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